African countries are in the process of upgrading and promoting the development of higher-productivity sectors, including manufacturing and high-end services. One of the key elements is the need to expand the industrial sector, which provides opportunities for employment generation, integration and value addition for boosting export earnings and income generation.

This specialized report is intended as a contribution to the thinking process of how to conceptualize and implement transformative industrial policies. It aims to serve as a guide for supporting member states and provide concrete strategies for the integration of industrial policies into national development plans across the continent.
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ACRONYMS

ABDI  Brazilian Industrial Development Agency
ACP  African, Caribbean and Pacific
ADBC  Agricultural Development Bank of China
ADNOC  Abu Dhabi National Oil Company
AfDB  African Development Bank
AGOA  African Growth and Opportunities Act
ASEAN  Association of Southeast Asian Nations
ATPA  Andean Trade Preferences Act
BDVC  Buyer-Driven Value Chain
BITs  Bilateral Investment Treaties
BNDES  Banco Nacional de Desenvolvimento Econômico e Social
  (Brazilian Development Bank, also known as National Bank for
  Economic and Social Development)
BoP  Balance of Payments
CBE  Commercial Bank of Ethiopia
CBI  Caribbean Basin Incentive
CDB  China Development Bank
CEMAC  Central African Economic and Monetary Union
CEN-SAD  Community of Sahel-Saharan States
CEO  Chief Executive Officer
CMT  Cut, Make and Trim
CNDI  Council for Industrial Development
CODELCO  Corporación Nacional del Cobre de Chile
COMESA  Common Market for Eastern and Southern Africa
CONICYT  Consejo Nacional de Investigación en Ciencia y Tecnología (National
  Council on Innovation, Science and Technology)
CORFO  Corporación de Fomento
  (Chile’s Production Development Corporation)
CU  Customs Unions
CV  Countervailing Duties
DBE  Development Bank of Ethiopia
DNPEA  National Agricultural Research and Experiment Department
DRC  Democratic Republic of the Congo
DUCAB  Dubai Cable
EAC  East African Community
EAP  East Asia and Pacific
EBA  European Banking Authority
EBRD  European Bank for Reconstruction and Development
ECCAS  Economic Community of Central African States
ECOWAS  Economic Community of West African States
EDPRS  Economic Development and Poverty Reduction Strategy
EIB  Emirates Industrial Bank
EMAL  Emirates Aluminium
EMBRAPA  Empresa Brasileira de Pesquisa Agropecuária (Brazilian Agricultural
  Research Corporation)
ENAMI  Empresa Nacional de Minería
  (National Mining Corporation of Chile)
EPA  Economic Partnership Agreements
<table>
<thead>
<tr>
<th>Acronym</th>
<th>Full Form</th>
</tr>
</thead>
<tbody>
<tr>
<td>OECD</td>
<td>Organisation for Economic Co-operation and Development</td>
</tr>
<tr>
<td>PDVCs</td>
<td>Producer-Driven Value Chains</td>
</tr>
<tr>
<td>POCPA</td>
<td>Palm Oil Credit and Payment Arrangement</td>
</tr>
<tr>
<td>PBM</td>
<td>Plano Brasil Maior (Bigger Brazil Plan)</td>
</tr>
<tr>
<td>PERNAS</td>
<td>Permodalan Nasional (National Corporation - Malaysia)</td>
</tr>
<tr>
<td>PDP</td>
<td>Productive Development Policy: Innovate and Invest to Sustain Growth</td>
</tr>
<tr>
<td>PITCE</td>
<td>Industrial, Technology and Foreign Trade Policy</td>
</tr>
<tr>
<td>PMP</td>
<td>Portable multimedia players</td>
</tr>
<tr>
<td>PNB</td>
<td>Permodalan Nasional Berhad</td>
</tr>
<tr>
<td>PORIM</td>
<td>Palm Oil Research Institute of Malaysia</td>
</tr>
<tr>
<td>PORLA</td>
<td>Palm Oil Registration and Licensing Authority</td>
</tr>
<tr>
<td>PPP</td>
<td>Public-private partnership</td>
</tr>
<tr>
<td>PROCHILE</td>
<td>Export Promotion Bureau of Chile</td>
</tr>
<tr>
<td>PSF</td>
<td>Private Sector Federation of Rwanda</td>
</tr>
<tr>
<td>PTA</td>
<td>Preferential Trading Arrangements</td>
</tr>
<tr>
<td>QRs</td>
<td>Quantitative Restrictions</td>
</tr>
<tr>
<td>RDB</td>
<td>Rwanda Development Board</td>
</tr>
<tr>
<td>RTAs</td>
<td>Regional Trade Agreements</td>
</tr>
<tr>
<td>R&amp;D</td>
<td>Research and Development</td>
</tr>
<tr>
<td>SACU</td>
<td>Southern African Customs Union</td>
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<tr>
<td>SADC</td>
<td>Southern African Development Community</td>
</tr>
<tr>
<td>SCM</td>
<td>Agreement on Subsidies and Countervailing Measures</td>
</tr>
<tr>
<td>SERNAP</td>
<td>Servicio Nacional de Pesca (Chile’s National Fisheries Service)</td>
</tr>
<tr>
<td>SERPLAC</td>
<td>Secretaría Regional de Planificación y Coordinación (Regional Planning and Coordination Secretary)</td>
</tr>
<tr>
<td>SMEs</td>
<td>Small and medium-sized enterprises</td>
</tr>
<tr>
<td>SMIDEC</td>
<td>Small and Medium Industrial Development Corporation</td>
</tr>
<tr>
<td>SMP</td>
<td>Second Malaysia Plan</td>
</tr>
<tr>
<td>SOEs</td>
<td>State-owned enterprises</td>
</tr>
<tr>
<td>SSAXSA</td>
<td>Africa excluding North Africa and South Africa</td>
</tr>
<tr>
<td>SVA</td>
<td>Supplier Volume Allocation</td>
</tr>
<tr>
<td>TIFA</td>
<td>Trade and Investment Framework Agreements</td>
</tr>
<tr>
<td>TISA</td>
<td>Trade in Services Agreement</td>
</tr>
<tr>
<td>TNCs</td>
<td>Transnational corporations</td>
</tr>
<tr>
<td>TOT</td>
<td>Terms of trade</td>
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<td>TRIMS</td>
<td>Trade Related Investment Measures</td>
</tr>
<tr>
<td>TRIPS</td>
<td>Trade Related Intellectual property Rights</td>
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<tr>
<td>TTA</td>
<td>Technology Transfer Agreements</td>
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<tr>
<td>TVET</td>
<td>Technical and vocational education and training</td>
</tr>
<tr>
<td>UAE</td>
<td>United Arab Emirates</td>
</tr>
<tr>
<td>UK</td>
<td>United Kingdom</td>
</tr>
<tr>
<td>UN</td>
<td>United Nations</td>
</tr>
<tr>
<td>UNDP</td>
<td>United Nations Development Programme</td>
</tr>
<tr>
<td>US</td>
<td>United States (of America)</td>
</tr>
<tr>
<td>USTR</td>
<td>United States Trade Representative</td>
</tr>
<tr>
<td>VINATEX</td>
<td>Vietnam National Textile and Garment Group</td>
</tr>
<tr>
<td>WAEMU or UEMOA</td>
<td>West African Economic and Monetary Union</td>
</tr>
<tr>
<td>WTO</td>
<td>World Trade Organization</td>
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<tr>
<td>WWI</td>
<td>First World War</td>
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<td>WWII</td>
<td>Second World War</td>
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ECA hopes that this report will be effective in promoting structural transformation and inclusive growth on the continent and support African government and policy makers to fast-track with their industrialization efforts.