

# Chandaria Business Innovation and Incubation Center Kenyatta University

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#### **Presentation Outline**

- Service at Chandaria BIIC
- 2. Start-ups
  - Quality, Quantity, Turnover & Impact
- 3. Intellectual Property & Technology Transfer
  - Patents, Copyrights, Trademarks, plant varieties, geographical indications & trade secrets

Saturday, March 5, 2022

#### **Services at Chandaria BIIC**



Provide highly effective innovation and incubation services in line with international best practices

- 3D Printing
- Comprehensive business training programs
- Advisory boards and mentors
- Management team identification
- Help with business etiquette
- Technology commercialization assistance
- Assistance with regulatory compliance
- Design thinking and lean start-up
- Networking activities
- Marketing assistance
- High-speed Internet access
- Access to seed capital
- Help with presentation/ pitching skills
- Access to angel investors or venture capital

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#### **Enterprise Pyramid**

Scale

**Profit** 

This is where 55% of the startups are...

Revenue

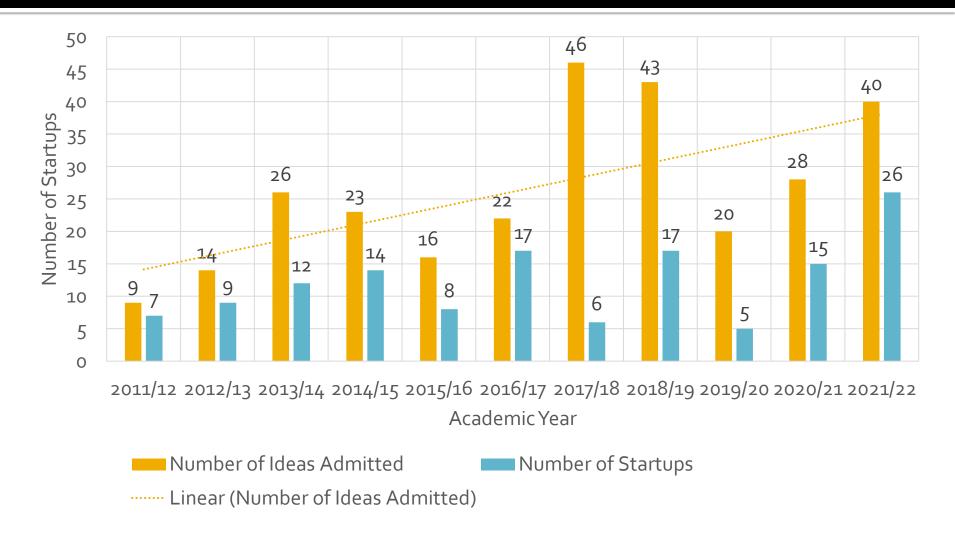
**Business Model/ Plan** 

(Product is refined)

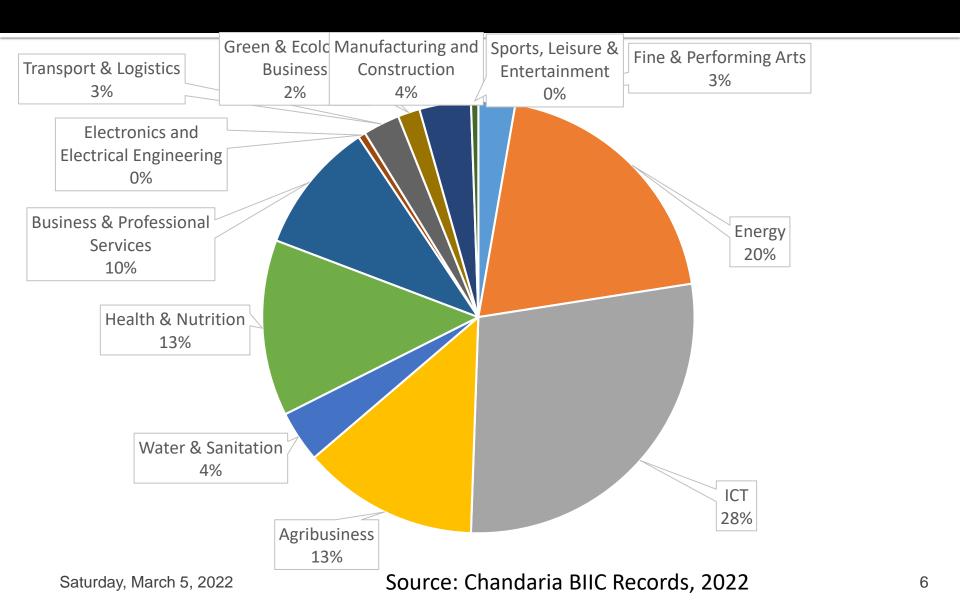
Idea/ Research product/ IP

(search/customer/ pivot)

#### 1. Start-ups-Quantity



#### 1. Start-ups-Quality-Categories



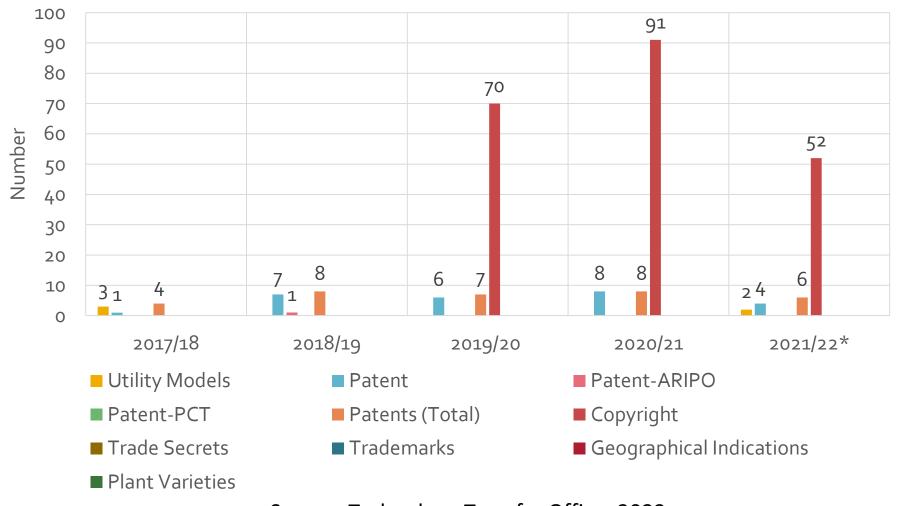
#### Startups-Economic Impact

S.No	Startup	Gross Turnover, US\$. (p.a)	Jobs created (# of Employees)
1	Flexy Pay Ltd	120,000	16
2	Ecodudu Ltd	117,000	20
3	Africartrack	90,000	20
4	Norton Lab	81,000	11
5	Zalisha	79,000	11
6	Kitabu Africa	74,000	7
7	Others	<50,000	<4

Source: Chandaria BIIC Records, 2022

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## Intellectual Property & Technology Transfer



Source: Technology Transfer Office, 2022

### Thank You

